MAKING A DIFFERENCE
ONE PLATE AT A TIME
Statutory information

OnePlate Limited

ABN 18 612 478 501

Incorporation and charitable status

Public company limited by guarantee under the Corporations Act 1960. Members are our current directors.

Registered charity with the Australian Charities and Not for Profits Commission (ACNC) from 1 July 2016.

Contact us

info@oneplate.co

About this Annual Report

This Annual Report covers our activities and performance for the period 1 July 2016 to 30 June 2017, our financial year. It also covers our ongoing objectives.

By producing this annual report, we seek to satisfy our accountability and obligations to all of our stakeholders, including our donors, supporters, venues and partners. We aim to hold ourselves accountable and transparent so that are worthy of the trust of our stakeholders.

This annual report also responds to and meets our obligations relating to the ACNC code of conduct.
## Contents

### About us
- Report from our Chair: 4
- Our beginnings: 6

### Our organisation
- Vision, mission and values: 7
- Our goals: 8

### How it works
- Our funding model: 10
- Our venue partners: 11

### About our projects
- Food and empowerment: 15
- Our overseas impact: 16

### Activities in 2017
- Our achievements: 17
- Our launch: 18

### Volunteers
- Meet our volunteers: 19

### Finances
- Treasurer’s report: 20
- Our Income Statement: 21
- Our Statement of Financial Position: 22
- Acknowledgements & thanks: 23
Welcome to our first OnePlate annual report.

OnePlate is a charitable social enterprise, launched in 2017, that funds sustainable food projects in developing countries. OnePlate has partnered with world-renowned agricultural scientists and master planners, who are bringing the latest innovations in sustainable food security to the developing world. Together, we work closely with the local communities, empowering them with the skills and knowledge to grow their own food. This way, OnePlate lives out its commitment to provide sustainable food projects, which will feed children — not just today — but for life.

Our innovative funding model is simple; OnePlate partners with generous restaurants, cafés, pubs and bars across Australia who nominate a specific menu item to be their OnePlate dish. Each time that dish is ordered $1 is donated to OnePlate to fund sustainable food projects.

These projects are set up and run with our partners ‘on the ground’ in developing countries, giving people the skills they need to create their own food sufficiency — from urban rooftop gardens to aquaculture, goat, pig and chicken farms, seed banks and worm farming. The need is enormous. Every year, more than three million children die from hunger-related causes and this heart-breaking statistic is at the heart of OnePlate’s vision — to see a world where no child dies of hunger.

During the year we successfully launched OnePlate in the marketplace and gained registration with the Australian Charities and Not-for-Profits Commission (ACNA). We also formed an alliance with World Relief Australia (WRA), a boutique overseas aid agency that delivers global poverty solutions. It was through WRA that OnePlate was able to implement our first rooftop garden and begin implementation of a second sustainable food project in the Philippines.

The success of OnePlate in 2017 couldn’t have been achieved without OnePlate’s team of dedicated and passionate volunteers to whom I am deeply grateful. I look forward to another successful year as we expand and grow with our partners, donors and importantly the children and families we support.
“The purpose of human life is to serve and to show compassion and the will to help others.”

Albert Schweitzer
How did it all start? The ingredients were simple: a life-changing visit to the Philippines, friends with a deep desire to make a difference and a giant leap of faith to find a way to make a vision a reality.

In 2015, our OnePlate co-founder Thérèse Nichols spent a month in Manila, a city where more than 80% of the population live in poverty. Working with street children, she saw the dreadful effect this has on young lives. Robbed of their childhood, so many are driven from their homes by violence, abuse and neglect. Children, some as young as five years old are forced to beg, join gangs or turn to prostitution. Many are addicted to drugs, not because they are involved in crime, but because drugs numb their stomachs from hunger.

Thérèse felt compelled to do something about it and so it was there in Manila where the idea of OnePlate was born. Thérèse returned to Melbourne, pulled together a group of friends, motivated and inspired to create a sustainable difference in the lives of those children. Co-founders Joshua Lanzarini, Regina Wursthorn, Katarina Kelekovic along with Samantha Michelson, Tristan McLindon and their dedicated team joined Thérèse to launch OnePlate in 2017 to combat world hunger one meal at a time.
Our organisation

Our vision
To see a world where no child goes hungry

Our mission
To empower communities to overcome poverty through improved food security

Our values
Integrity  Innovation  Dignity  Sustainability  Excellence  Hope  Respect  Empowerment
Our goals

Our mission is ambitious – to empower communities to overcome poverty through food security. We aspire to harness Australia’s love of food to build sustainable food sources in developing countries. At OnePlate we believe we have the right people, partnerships, creativity and resourcefulness to create a powerful and ongoing impact. In 2017, we set ourselves four key goals as part of our strategic development which underpin our purpose and direction.

- Expand our innovative funding model
- Support sustainable agricultural projects
- Engage and empower communities
- Adopt a holistic, best practice food approach
Creativity

Generosity
Our funding model

Our funding model is simple. We partner with generous restaurants, cafés, pubs and bars across Australia who nominate a specific menu item to be their OnePlate dish. Each time that dish is ordered, $1 is donated to OnePlate to fund sustainable food projects.

Australia is a privileged country with a vibrant food and drink culture. Australians are also strong in their sense of social justice and the desire to create a better world. We believe that by combining love of food with love of justice makes the OnePlate model perfect for Australia in this time.

In 2018, we hope to expand our funding model to reach more Australians through their everyday food experiences.
Our venue partners

The Love Mussel
Melbourne VIC
www.thelovemussel.net

Shadowboxer Bar & Kitchen
302 Toorak Road, South Yarra
Melbourne VIC
www.shadowboxer.bar

Kerr’s Organic
www.kerrsorganic.com.au

Stuzzichino
1/169 Lygon St,
Carlton VIC
stuzzichino.com.au

Nanna Kerr’s Kitchen
16 Pokolbin Mountains Rd, Pokolbin
NSW
nannakerrskitchen.com.au

Les crêpes de Marion
Melbourne VIC
lescrepesdemarion.com.au

Delhi Streets
22 Katherine Place
Melbourne VIC
delhistreets.com.au

The Hyde Restaurant
Modern European cuisine
2-14 Kings Cross Road
Potts Point, Sydney NSW
www.hydesydney.com.au
Our venue partners

Leaf and Vine Cafe
34 Panfield Avenue,
Ringwood VIC
www.leafandvine.com.au

The King's Own
4760 Olympic Highway,
The Rock NSW

Pg.2
207 Swan St,
Richmond VIC
www.pg2.com.au

Agapi Greek Cuisine
262 Swan St,
Richmond VIC
www.agapirestaurant.com.au

CHEFIN'
Connect with a top local chef who creates a custom feast in your own home using only the freshest ingredients.
www.chefin.com.au

The Sweet Event Cupcakes
South East Suburbs, Melbourne VIC

Shanklin Cafe
500 Tooronga Road,
Hawthorn East VIC
www.shanklincafe.com.au

An Uong | Eat Drink Vietnam
378 Bridge Road,
Richmond VIC
www.anuongrichmond.com.au
Our venue partners

**Moose Bar Cafe**
15-19 Claremont Street,
South Yarra VIC
www.moosebarcafe.com

**Cafe Lansdowne**
23 Lansdowne Street,
East Melbourne VIC

**The Little Village Play Cafe**
33 The Mall,
Croydon South VIC
thelittlevillageplaycafe.com

**Caveau Restaurant**
122-124 Keira Street, Wollongong
NSW
caveau.com.au

**The Foodstore Cafe**
464 Auburn Road,
Hawthorn VIC
www.facebook.com/
Thefoodstorecafe
“Hunger is not an issue of charity. It is an issue of justice.”

Jacques Diouf
OnePlate is passionate about food security – particularly for the street children who inspired us from the beginning to create OnePlate. By supporting agriculture and food projects, we are able to tackle hunger, malnutrition, climate pressures and empower individuals and communities to adopt a sustainable and long term view of food security. By supporting agriculture and food projects, we empower people to develop skills and education together with jobs and income as entrepreneurial projects such as restaurants and cooking classes spring to life. Women also benefit strongly from agriculture projects which can be carried out in their home environments.

To bring our vision to life, we have partnered with agricultural scientists and master planners, who are using leading edge techniques in our sustainable agriculture project plans. Their plans are designed to ensure that there are consistent yields of crops across a period of time. Importantly, it includes not using up the soil’s nutrients, relying on unnatural fertilizers or unmaintainable infrastructure, or being affected by seasonal changes.

Most importantly, our projects are designed to give individuals and communities the skills and infrastructure to sustain themselves for the future, thereby lifting them from the poverty cycle without the need for ongoing donor support.

Australia invests only around 6% of its aid budget toward the agriculture sector and we believe that as Australians who love our food, we can do more!
Our overseas impact

Rooftop garden, Manila
Date implementation began: September 2016
COST: $4,968

Our first project was an urban rooftop garden, situated on the top of a four-story building in the middle of metropolitan Manila, Philippines.

Whilst the rooftop garden is small in size, it is created to grow nutritious fruit and vegetables and has social benefits that deepens the children's understanding of food and connects them to nature.

The rooftop farm sits above a foundation that looks after children who live on the streets of Manila. Many of the children have been born in the city and have never seen vegetables growing. It is rewarding for a child to plant a seed, watch it grow and eat the fruit of their efforts.

This life-giving space allows the children to connect with nature and understand the value of the food growing process.

It is a peaceful and therapeutic environment, which is rare to find in the crowded streets of Manila, in which the children can learn practical life skills and enjoy time away from the streets.

Community-based organic vegetable program, Tacloban City
Date implementation began: June 2017
COST: $26,540

Our second project was a community-based organic vegetable education and growing program. Its goal was to reach 120 families, providing them the opportunity to grow their own fruit and vegetables.

The program has allowed farmers and wives of farmers to be trained in best practice and holistic organic techniques, negating the need for expensive and damaging chemical fertilizers and pesticides.

Much of the population in the area lives in poverty and fruit and vegetables are not produced to meet local demand thereby putting further pressure on health and nutrition.

The program has allowed families to not only learn how to sustain themselves individually, but also to earn extra income and to work together as a community to ensure there is adequate supply of fruits and vegetables.
Achievements in 2017

January 2017
OnePlate website goes live

May 2017
OnePlate officially launches 'launch party'

May 2017
15 venues sign up and begin trading with OnePlate

May 2017
'The rooftop garden' finishes implementation

June 2017
'The community education program' begins implementation
Our launch

OnePlate was officially launched on Saturday 13 May 2017 where over 300 people gathered together in a transformed warehouse in Melbourne’s CBD. The OnePlate tribe celebrated with friends, family, chefs, restaurateurs, donors and partners over dessert and champagne. OnePlate’s launch was a tribute to the dedication and passion of our team, who turned what might have remained as a “good idea” to a living, organic charity.

We would like to thank the work of Melbourne-based enterprise The Collective by Friends, who sourced Melbourne’s finest for the evening, including Event Management by Emma Brennan from Event Management Studio, styling and design by Hannah Hladik from HH Aesthetic, artistry by Mari Hladik from MarMar designs, Floristry by Alice Woolven from Botanicals by Alice, music by The Jack Earle Trio, and the exquisite hand-crafted desserts by artists Pierrick Boyer from Le Petit Gateau, Laura from Kitty Pimms and Nicky from The Sweet Event Cupcakes. Special thanks to Haim Kadar from Magnet-Me, Brendan, Elizna van der Walt from indimax Productions, Laura from l’capture photography and Rae from Canvas Print Studio.
Meet our volunteers

Therese Nichols
Co-Founder & Director

Joshua Lanzarini
Co-Founder, Business & Marketing Director

Regina Wursthorn
Co-Founder, Finance & Operations Director

Katarina Kelekovic
Co-Founder, Venue Partnerships Manager

Tristan McLindon
Videographer

Samantha Michelson
Social Media Coordinator

Christian Diez
Graphic Designer

Laura Cheung
Photographer
Treasurer’s report

OnePlate is pleased to present our profit and loss accounts for the June 2017 financial year.

OnePlate had a positive first year of operations with many financial and operational goals being achieved. OnePlate received its first donations from our generous supporters in late June 2016. This enabled OnePlate to begin planning aid and development programs in Manila, together with our aid partner, World Relief Australia (WRA).

Simultaneously, WRA set up a deductible gift recipient project account for OnePlate so that our supporters could donate directly to WRA to fund aid programs. Throughout the year, our supporters contributed $23,246 net of 10% management fees to the WRA account. This allowed WRA and OnePlate together to fund various significant sustainable food projects in Manila. In addition, OnePlate also undertook rigorous planning with WRA for further projects to be implemented in late 2017.

OnePlate began trading with venues in early 2017 and after officially launching in May 2017, began receiving the first round of venue contributions.

During the year, OnePlate incurred various company and charity establishment expenses including governance, legal and accounting related costs. Furthermore, it incurred expenses associated with the establishment of its marketing and communications infrastructure.

OnePlate’s accountability and administration expenses were substantially contained due to the generous support of unpaid volunteers and a commitment to ensuring that our operations are lean. Furthermore, OnePlate’s ‘angel’ donors are supporters who agreed to fund establishment and ongoing administration related expenditure.

OnePlate looks forward to another successful 2018 financial year.
## Our Income Statement

For the year ended 30 June 2017

<table>
<thead>
<tr>
<th><strong>Trading income</strong></th>
<th><strong>$AUD</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Venue partnership income</td>
<td>256</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Other Income</strong></th>
<th><strong>$AUD</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Management fees</td>
<td>1,370</td>
</tr>
<tr>
<td>Donations – angel</td>
<td>13,120</td>
</tr>
<tr>
<td>Donations – project</td>
<td>37,928</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>TOTAL REVENUE</strong></th>
<th><strong>$AUD</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>52,417</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Aid and development programs</strong></th>
<th><strong>$AUD</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Project – Tacloban project</td>
<td>11,869</td>
</tr>
<tr>
<td>Project – Rooftop garden-1 Manila</td>
<td>4,968</td>
</tr>
<tr>
<td>Project related – Manila</td>
<td>7,438</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Charity establishment expenses</strong></th>
<th><strong>$AUD</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting &amp; accounting</td>
<td>206</td>
</tr>
<tr>
<td>Establishment expenses</td>
<td>2,167</td>
</tr>
<tr>
<td>Marketing expenses</td>
<td>3,006</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Accountability &amp; administration expenses</strong></th>
<th><strong>$AUD</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>General expenses</td>
<td>482</td>
</tr>
<tr>
<td>Intermediary fees</td>
<td>132</td>
</tr>
<tr>
<td>Public relations and marketing</td>
<td>780</td>
</tr>
<tr>
<td>Networking expenses</td>
<td>182</td>
</tr>
<tr>
<td>Printing &amp; stationery</td>
<td>91</td>
</tr>
<tr>
<td>Subscriptions</td>
<td>235</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>TOTAL EXPENDITURE</strong></th>
<th><strong>$AUD</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>31,557</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>EXCESS OF REVENUE OVER EXPENDITURE</strong></th>
<th><strong>$AUD</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>World Relief Australia OnePlate donations*</td>
<td>23,246</td>
</tr>
<tr>
<td>World Relief Australia OnePlate aid and development programs</td>
<td>15,413</td>
</tr>
</tbody>
</table>

**WORLD RELIEF AUSTRALIA ONEPLATE EXCESS REVENUE OVER EXPENDITURE**

7,834

* Net donations after WRA 10% management fee
## Our Statement of Financial Position

**As at 30 June 2017**

### Assets

<table>
<thead>
<tr>
<th>Bank</th>
<th>$AUD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Society cheque Acct</td>
<td>23,171</td>
</tr>
<tr>
<td><strong>TOTAL BANK</strong></td>
<td>23,171</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>23,171</td>
</tr>
</tbody>
</table>

### Equity

<table>
<thead>
<tr>
<th>Equity</th>
<th>$AUD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retained earnings</td>
<td>23,171</td>
</tr>
<tr>
<td><strong>TOTAL EQUITY</strong></td>
<td>23,171</td>
</tr>
</tbody>
</table>
We'd like to say a big thank you to all the wonderful people and organisations who have generously given their time and energy (many of them pro bono) to help set up OnePlate.

We couldn’t have done it without you!